



ICC Banking Commission Austria/Vienna October 21st – October 25th 2013

**Fraud
in Trade Finance**

October 21, 2013

**Sanctions & Embargoes,
Money Laundering
in Trade Finance**

October 22, 2013

**Basel III Implementation
in Trade Finance Departments
– a user's guide**

October 25, 2013

**Basel III
Implementation in Trade Finance Departments
→ a user's guide ←**

**For trade finance practitioners, Basel II & III is analyzed by trade finance
practitioners**

Principles of Basel II and III for operations

- gap between practitioners and risk modelers

Practical experiences in trade finance departments

- preparation for Basel III
- technical implementation

Special requirements for commodity transactions

Reporting requirements

- international regulations

Basel III – Expectations

- how best to prepare + bridge the gap between trade practitioners & risk experts

Meet and discuss with

Neil J. Chantry, HSBC, UK; **Dan Taylor**, J.P. Morgan, USA; **Hugo Verschoren**, ING, Netherlands;
Thierry Jozs, BNP Paribas, Belgium; **Emile Rummens**, KBC Bank, Belgium; **Hiltrud Thelen-Pischke**, PWC,
Germany; **Kai Preugschat**, Unicredit, Germany;
and more ...

Friday, October 25th, 2013

9.00 a.m. – 5.00 p.m.

Registration starts at 8.15 a.m.

**Raiffeisen Bank International
Am Stadtpark 9, 1030 Vienna - Austria**

Who should attend ?

- Experts in trade finance - from banks
- Risk managers & modelers of banks
- Basel II & III experts
- Compliance
- CFOs
- Corporate credit and risk managers
- Corporate treasurers
- Insurers
- Trade and supply chain finance experts from manufacturers, traders

Purpose of this conference

Trade Finance Experts and practitioners in banks are speaking “another language” than their in-house Risk managers, risk modelers, Basel II & III experts.

All European banks have implemented Basel II. But trade finance practitioners are not always sure, what is “best international practice” for their very specific daily needs.

This conference wants to help trade finance practitioners with their day to day business; wants to help close the “language gap” between Trade Finance Experts and risk & Basel II & III experts and accounting experts.

Most speakers of this conference presenting Basel II & III issues are trade finance practitioners.

The capital base of banks will heavily influenced by the new Basel III regulations. These requirements will partly change the processes within banks. The impact of this regulatory environment must be considered for future deals/ projects.

What are the impacts for trade finance? Hear insider information about the possible changes in the pricing of bank products.

This conference will provide a unique opportunity to learn from experienced bankers and practitioners in trade finance. You can expect insight and commentary on the main aspects of Basel III and its effects on your future business.

Speakers

Dan Taylor, J.P. Morgan, Corporate & Investment Bank, Global Market Infrastructures, New York/USA,

Hugo Verschoren, Senior Product Manager, VP, ING Commercial Banking, Trade Finance Services, Amsterdam/NL

Thierry Josz, Head Global Trade Solutions, BNP Paribas, Brussels/Belgium

Emile Rummens, Senior Risk Manager, Group Trade Finance, KBC Bank N.V., Brussels/Belgium

Hiltrud Thelen-Pischke, Economist, Director, PricewaterhouseCoopers AG, Frankfurt/Germany

Michael Hysek, Managing Director, Austrian Financial Market Authority (FMA)

Kai Preugschat, Head of International Origination Structured Trade & Export Finance, UniCredit Bank AG, Munich/Germany

Birigt Schalk, Risk Modeller, ING Bank, Amsterdam/Netherlands (invited)

Programme (subject to change)**Friday, October 25, 2013****Start of registration: 8:15 a.m.**

9:00 a.m. – 5:00 p.m.

Current status of Basel regulations (Basel II)	Dan Taylor
Problems of a medium sized bank	Emile Rummens
Principles of Basel II & III for Operations people <ul style="list-style-type: none"> • Views of the bank's Trade Finance Department • Translation of the Basel Rules in risk modelling • Technical translation into the systems 	Hugo Verschoren Birgit Schalk
Basel III – Gap between practitioners and decision makers	Emile Rummens
Implementation & Support given by auditing firms <ul style="list-style-type: none"> • Changing methodology for Capital • New methodology for liquidity 	Hiltrud Thelen-Pischke
Reporting requirements, International regulations <ul style="list-style-type: none"> • New reporting framework 	Michael Hysek
Practical experience of technical implementation of Basel II + preparation for Basel III	Thierry Josz
How to optimize your risk-weight-assets with limited damage to your business as a bank	Dan Taylor
Impact of new liquidity ratio on the availability and pricing of trade finance under Basel III	Kai Preugschat
Special requirements for commodity transactions	N.N.
Basel III - How best to prepare and bridge the gap between trade practitioners and risk experts	All speakers

...this program might be subject to change...

ICC Banking Commission Week
Oct 21 - 25, 2013
RBI – Raiffeisen Bank International
1030 Vienna – Austria

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Participant Information Mr. Mrs.

Family Name: First Name:

Organisation / Company:

Address:

City, Postal code: Country:

Telephone: Fax:

E-Mail: Job Title / Position:

Invoice data

Organisation / Company:

VAT Number:*

Address:

City, Postal code: Country:

* obligatory for invoicing participants from EU member states

Registration – closing date Oct 4, 2013

	Oct 21, 2013	Oct 22, 2013	Oct 25, 2013
I want to register for:	Fraud in Trade Finance <input type="checkbox"/>	Sanctions & Embargoes, Money Laundering in Trade Finance <input type="checkbox"/>	Basel III Implementation in Trade Finance Departments – a user's guide <input type="checkbox"/>
Early registration fee registration received till July 26, 2013 and payment credited till August 9, 2013	EUR 490,-- (plus 20% VAT)	EUR 490,-- (plus 20% VAT)	EUR 490,-- (plus 20% VAT)
Regular fee	EUR 590,-- (plus 20% VAT)	EUR 590,-- (plus 20% VAT)	EUR 590,-- (plus 20% VAT)

PacPackage Prices: 2 days – 10% discount, 3 days – 15% discount
Please be advised that the package price is also valid for two or more participants from the same institute
registered at the same time!

Once confirmed by ICC Austria, your registration is legally binding !
The regular fee shall be paid within two weeks from receipt of invoice
- in case of late registration verifiably before the Conference starts !

Conference Material

Please provide the conference documentation

on a USB-Device *

printed in a folder

both for EUR 20,-- **

* no computers, no connection for power supply, no Internet access available ** incl. VAT (16.67 + 20% VAT) price per conference/seminar

Cancellation Policy

A full refund will only be given for cancellations received up to 16 working days before the event. Cancellations must be made in writing. Should you unable to attend you can nominate a colleague as replacement.

Visa information (only fill in if you need a visa)

For visa letter please send us your passport details:

Full name

Passport number

Date of birth

Date of issue and expiry

or a copy of your passport.

Hotel information

After we receive your registration, you will get a confirmation in which you will also find a list of hotels close to the conference venue and offer special rates for our participants. We advise you to make your hotel reservations in one of the recommended hotels as soon as possible, as the demand in autumn is usually very high.

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Date

.....
Signature

Information about ICC Austria - *The world business organization*

ICC Austria assists its members in their daily questions around:

- Bank Guarantees, Letters of Credit
- Foreign trade and law, import-export contracts, International trade terms and conditions, Incoterms
- Dispute prevention, dispute resolution and arbitration
- Prevention of commercial crime, corruption, counterfeiting, investment fraud, shipping fraud
- International negotiations in the light of cross cultural differences