



Trade role of CEB in export support

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Petr Zítko | Relationship Manager



ČESKÁ EXPORTNÍ BANKA
C Z E C H E X P O R T B A N K

Czech Government's Export Promotion Scheme

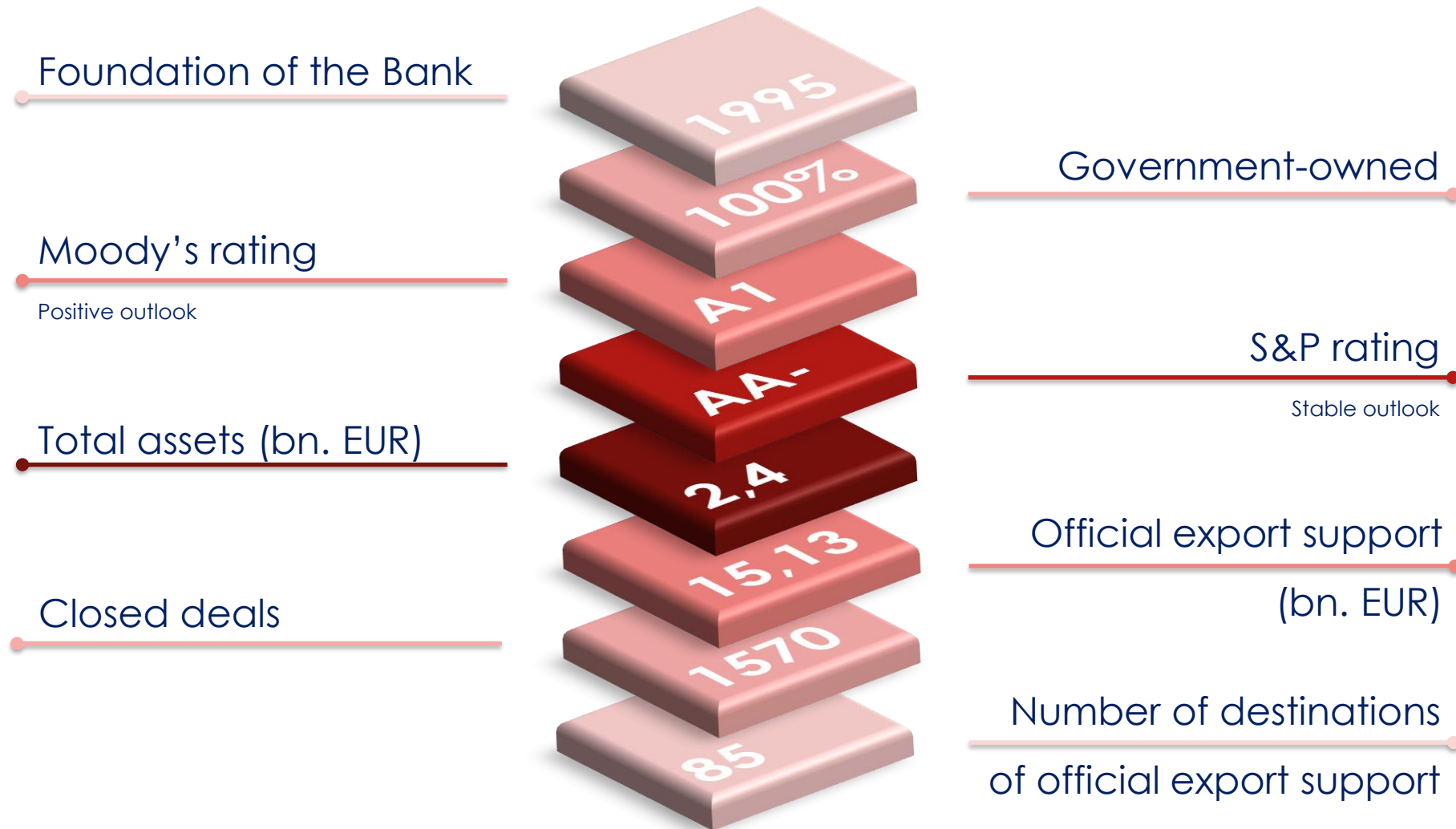
- defends trade interests of the Czech Republic within the EU, WTO, OECD and contributes to abolishing trade barriers

- frames and coordinates the foreign policy of the Czech Republic in the area of external economic relations



- state-owned insurance company covering export credit risks and political and commercial risks uninsurable by commercial insurance

- provides export assistance and advice, individual counseling, export education



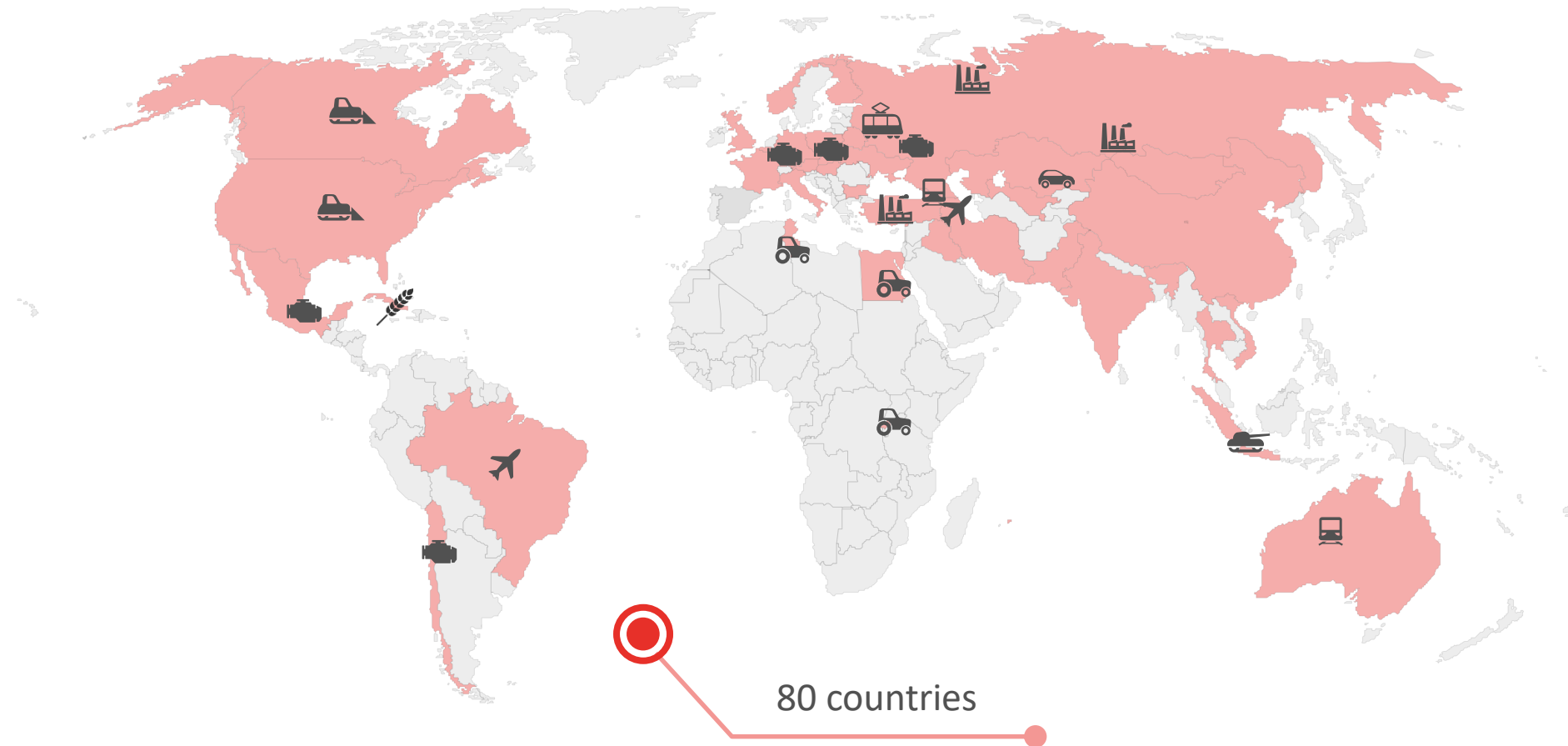
Supported Export Finance under the OECD Arrangement

CEB operates **in line with OECD regulations** and respects following conditions for official support with a repayment term of 2 years or more:

- buyers must provide **a down payment $\geq 15\%$** of contract value;
- official support for **local costs $\leq 30\%$** of contract value;
- **repayment term**
 - $\leq 5 - 8.5$ years (for „category I“ countries)
 - or 10 years (for „category II“ countries);
- principal to be repaid in **equal instalments**, no less frequently than **every 6 months**, 1st instalment no later than 6 months after starting point of credit;
- official financing support for fixed rate loans applies the relevant **CIRR** as minimum interest rate.

Main Products

Borrower	Product
CZECH EXPORTER	Financing of production for export
	Supplier's credit
	Guarantees
	Purchase of export receivables
CZECH INVESTOR	Financing of investments abroad
FOREIGN IMPORTER	Buyer's credit
EXPORTER'S BANK	Refinancing of supplier's or buyer's credit
IMPORTER'S BANK	Refinancing of buyer's credit



Strategic Goals





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Petr Zítko

Relationship Manager



111 21 Praha 1, P.O. Box 870
Vodičkova 34



www.ceb.cz



ceb@ceb.cz

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