

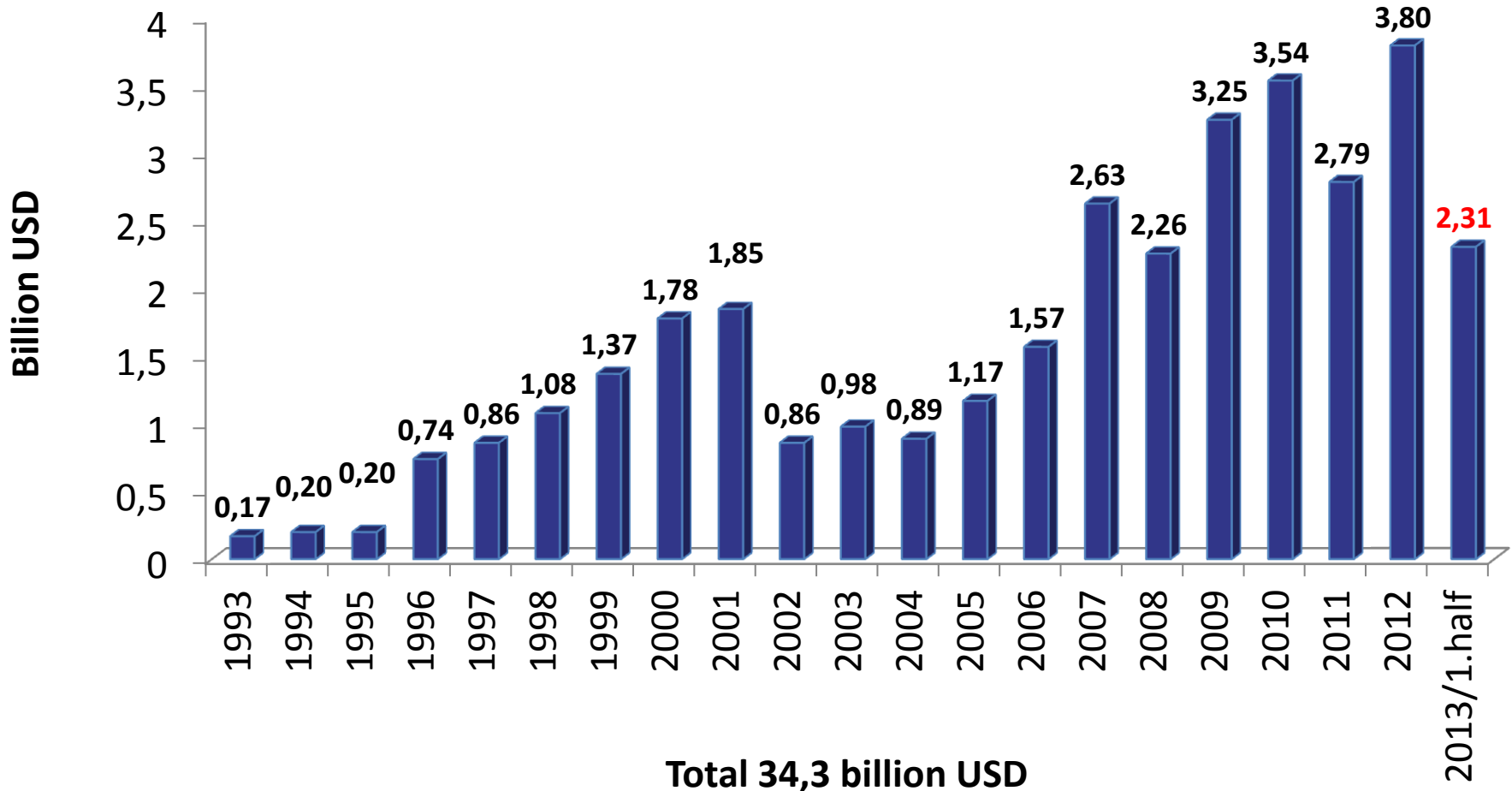


## Africa – the Target of Czech Exports

## **Export Guarantee and Insurance Corporation**

- Assists Czech exports since 1992
- 100% owned by the State
- State support for export
- Insured export for more than 34,2 billion USD
- Governed by international rules

## Export, which would not Completed without EGAP Insurance



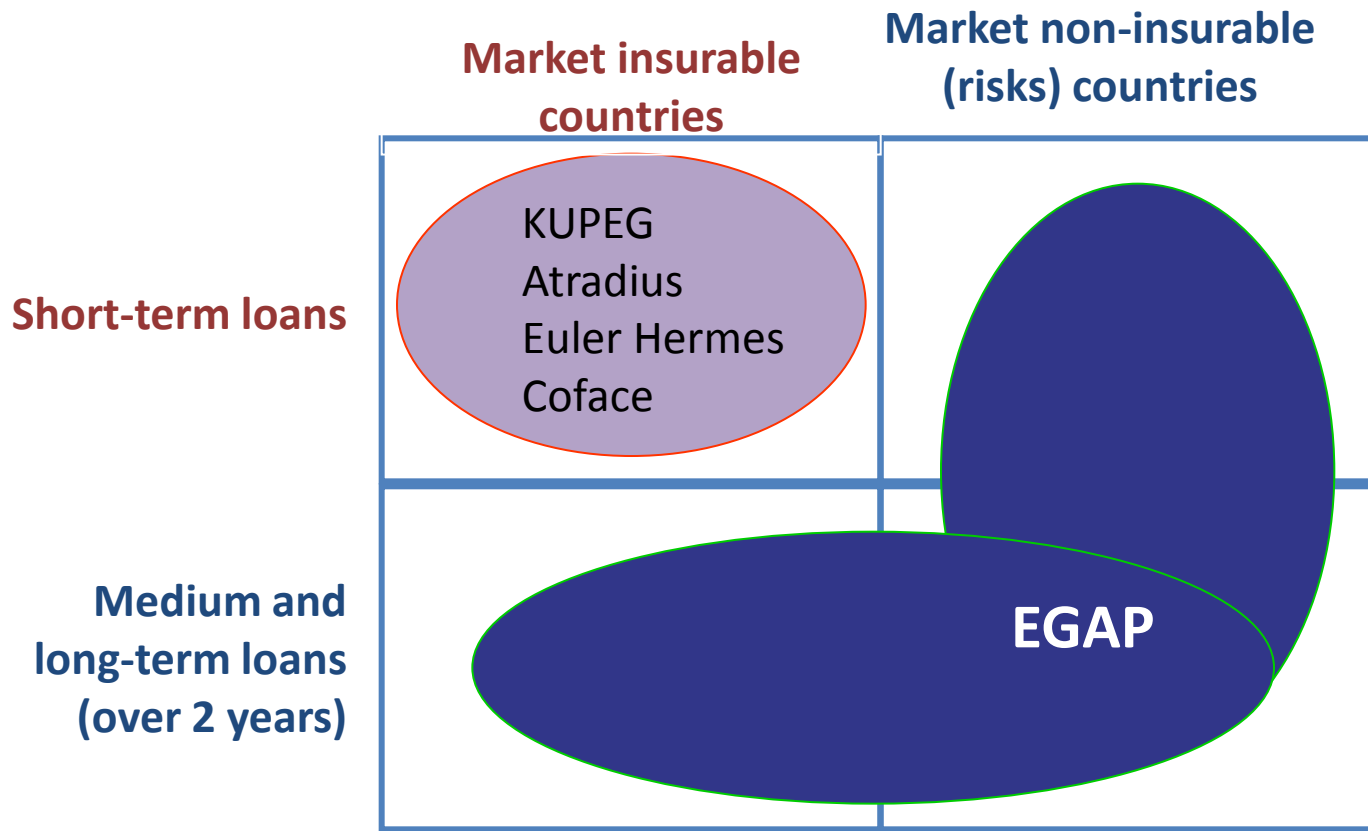


## EGAP – We Take Your Risks

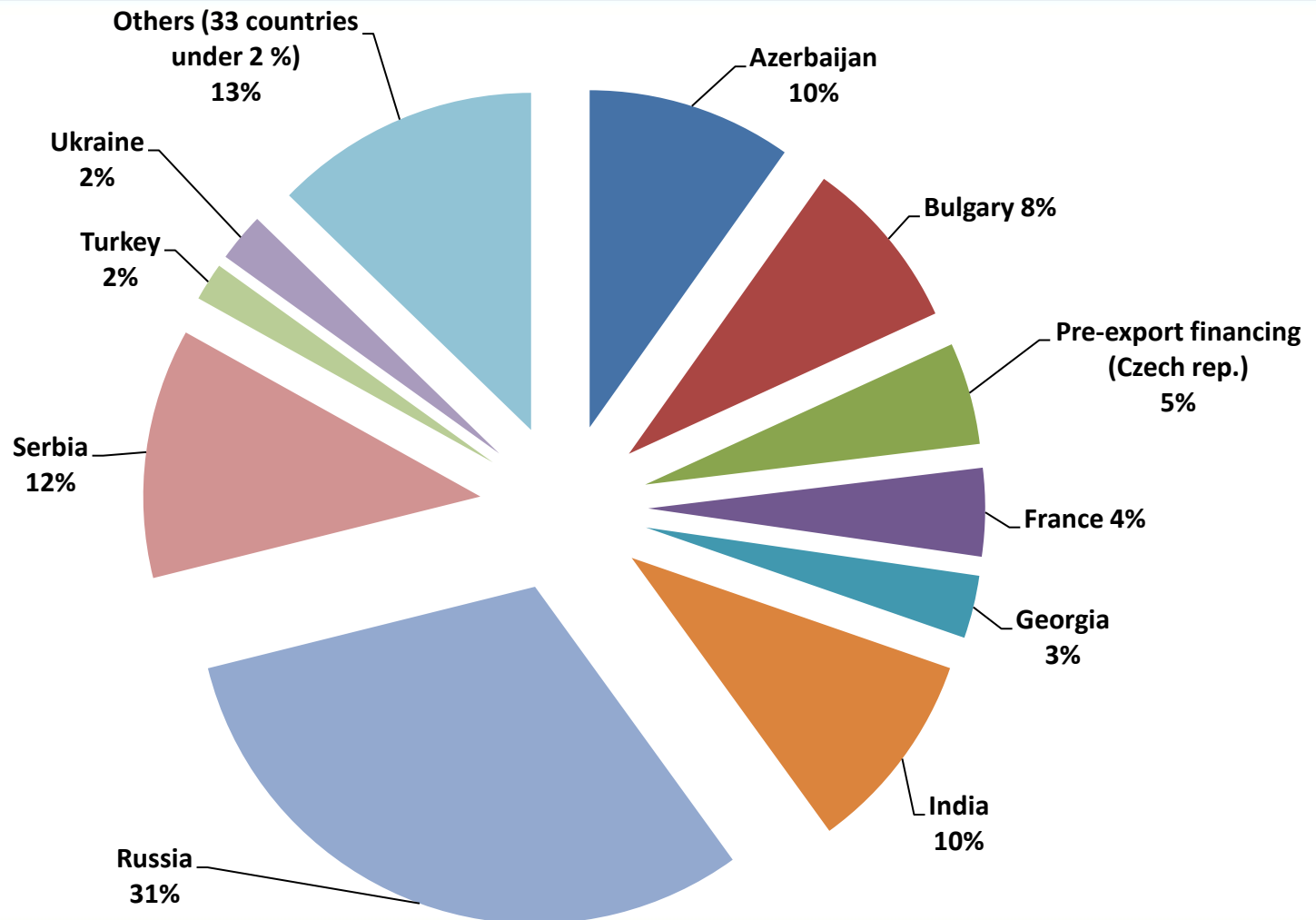
- Insurance from EGAP = risks zero weighting
- Favourable loans from banks
- We will check your foreignh partners
- Guaranteed payment of claims, invoices
- Receivables insured from 5 000 USD
- Secured export



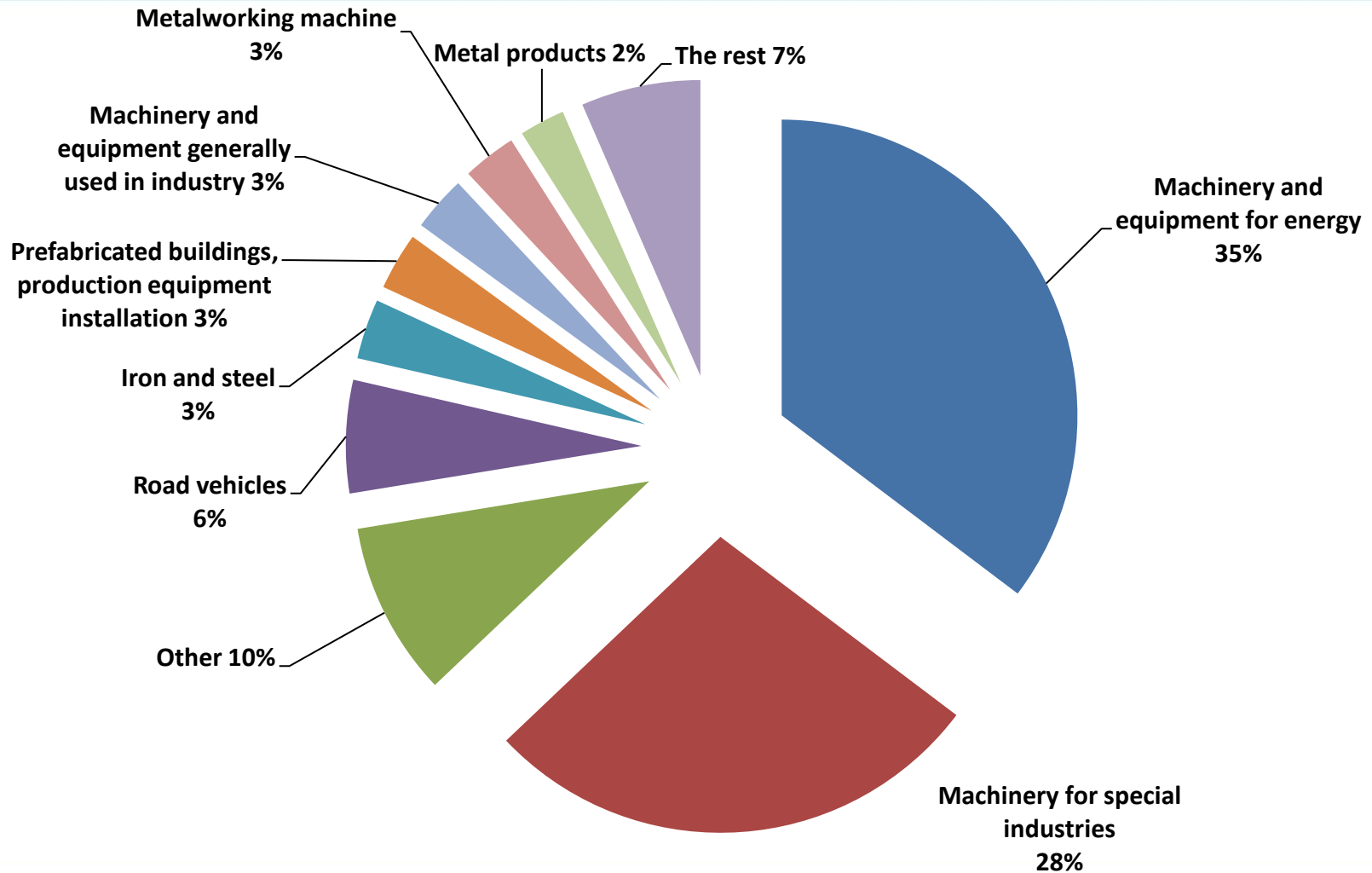
# We Insure What Commercial Insurance Companies Would not Insure



## 2012 – Insured Export to 42 Countries



# Engineering and Energy Dominate the Export



## Africa – Strategic Target for Export

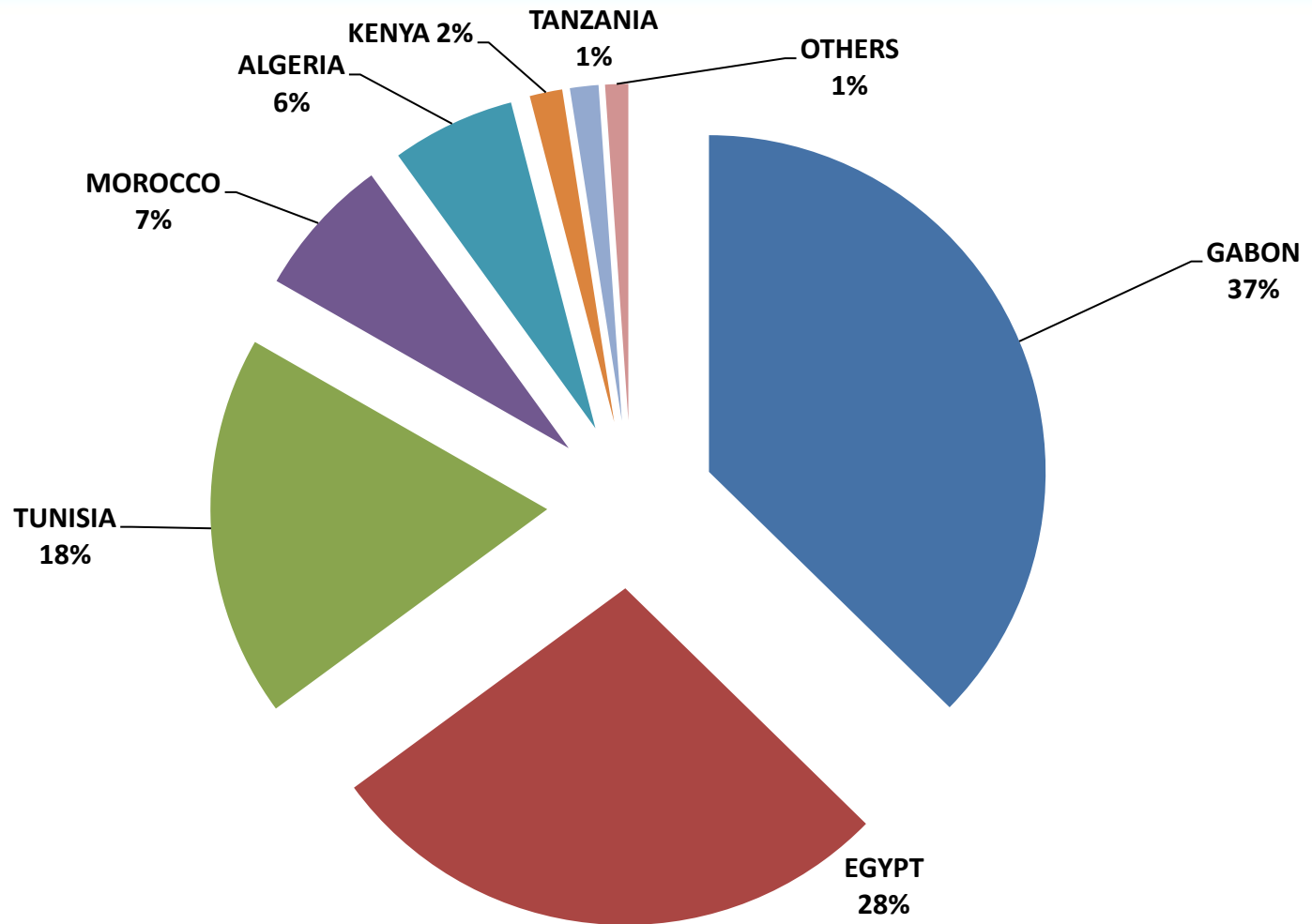


Since 2007 the export has been insured in 12 African countries in total for 695 millions USD

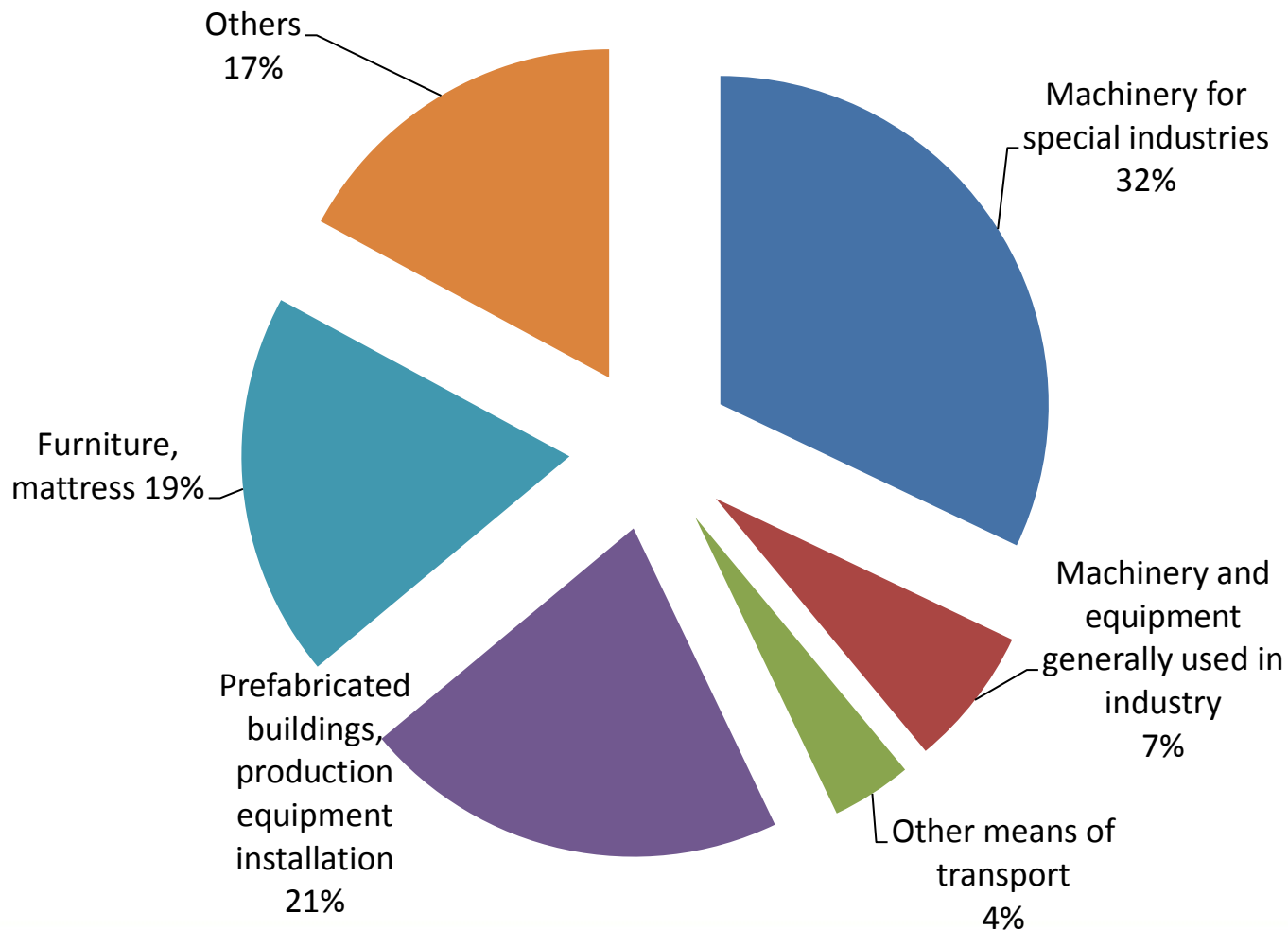
Algeria, Angola, Egypt, Ethiopia, Gabon, Kenya, Morocco, South Africa, Tanzania, Tunisia, Uganda and Mauritius



## Africa – Breakdown by Countries



## Africa – Breakdown by Specialization



- Construction and modernization of hospitals in Gabon 258 millions USD
  - Textile factory in Egypt 158 millions USD
  - Construction of hotel and modernization of harbor in Tunisia 95 million USD
  - Construction of cement plant 47 million USD
- And other supported export for 137 million USD**





- African countries are of special interest to Czech Republic according to Export Strategy
  - Angola, Egypt, Ethiopia, Ghana, South Africa, Morocco, Nigeria a Senegal
- Difficulties of territory are balance by investment opportunities
- WHY NOT TO JOIN?

- Huge investment opportunities
- Engineering, energy, transport, agriculture = sectors in which Czech is successful
- Czech brands have good reputation in Africa – why not to use it and built on a formerly established a tradition
- Think ahead and don't be afraid of the new markets



Thank You for Your Attention



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