## NCE business delegation to Austria and Czech Republic - October 2015 Profiles of the delegates

## The delegation will be led by the following-

| 1 | Mr.Sarada De Silva    | National Chamber of Exporters of Sri Lanka | President                                   |
|---|-----------------------|--|---|
| 2 | Mr. M. Shiham Marikar | National Chamber of Exporters of Sri Lanka | Secretary General / Chief Executive Officer |

## Members of the delegation

|   | Company Name, Sector &  | Company Profile   | Meeting Requirements  |  |
|---|---|---|---|--|
|   | the person representing   |   |   |  |
| 1 | Colombo Cargo Express (Pvt) Ltd   | Colombo Cargo Express (Pvt) Ltd is<br>basically a courier Customs bonded<br>ware house facility located in vicinity   | Interested in meeting with International Courier companies who do not provide their services both in and out bound to Asia & Gulf |  |
|   | Customs inbound and outbound clearance and courier transportation.  | of the Bandaranayake International Air<br>port and caters for global leading courier<br>companies namely FedEx, UPS, TNT &<br>Aramex for their inbound and outbound | region – Courier companies such as Der<br>Kurier – Vienna etc and Large nurseries and<br>tissue culture labs and related growers. |  |
|   | Mr. Janaka Widanagamage -<br>Manager Imports/Bonds –<br>he will represent <u>Coirpel</u><br><u>Lanka Pvt Ltd . as well.</u> | cargo. This is 24x7 operating unique facility under umbrella of Trico International   |   |  |
| 2 | Coirpel Lanka Pvt Ltd.  | . Prompting of coco pellets as growing medium for green houses, nursery and   | Interested in sourcing for Machinery related to the coir industry.  |  |
|   | Exporters of coco pellets as growing medium   | tissue culture labs, They are presently exporting to South Africa, Uganda, Singapore and few other gulf counties.   |   |  |
|   | Mr. Janaka Widanagamage<br>- Manager Imports/Bonds  |   |   |  |

| 3 | Nasna Impex Garments Industries (Pvt) Ltd.  Apparel-Shirts, Blouses, Pants, Jackets, Dresses etc. Woven & knit garments.  Mr. Zaid Farook Somar- Director & Mr. Mohamed Haniffa Hariz - Chief Operating Officer   | BOI Company with over 400 employees exporting to EU & USA on approved ethical and compliance standards.   | Interested in meeting with Readymade garment importers.  |
|---|---|---|--|
| 4 | Samson International Plc Natural Rubber Hot Water Bottles, Rubber Beading & Profiles, Rubber Mats (Household & Industrial), Rubber Flooring, Any Sort of Sealing Ring, PVC Pipes & Fittings, Industrial Gaskets, Garden & Irrigation Hose, Truck Mud Flaps, Road Humps & D-Bumpers  Mr. Dilshan A. Rajapaksa - General Manager – Coordination  He will represent D. Samson Industries (Pvt) Ltd as well | Samson International PLC (SIL) is a major Rubber Products manufacturer and exporter in Sri Lanka, Their products are in accordance with British, European, and other international Standards & SLSI, controlled by ISO 9001:2008 Quality Management System. | Interested in meeting with Importers, Agents, Wholesalers, Distributors, Buying Office, Joint- Venture, Technical Collaboration etc,  They are also sourcing for Raw Material – Brass Ferules for Hot Water Bottles. |

### 5 Faga Tyres

Manufacturers of Solid resilient Tyres (SRT),

Mr. Chaminda Vidyaratne - Managing Director

Faga tyres is a immerging solid industrial tyre manufacture from the worlds largest solid tyre manufacturing nation, Sri Lanka. Backed with well over fifteen year experience in rubber compound mixing and rubber products development of Fabna Indusries PVT Limited (sister company), which is one of the largest customer compound manufactures in Sri Lanka, we at Faga tyres concentrate on high quality and competitive solid resilient tyre manufacturing.

Our current product portfolio includes two tread designs, three own brands, 23 tyre sizes, six tyre specifications and over 400 different tyre variants. Our products are currently sold in Europe, CIS, South America and Asia.

We manufacture Solid resilient tyres (SRT), which are the type of solid tyres used in UK. We manufacture 23 different sizes, two rim fitments (STD/CLIP), five different quality specifications under three brands. Our tyres can be used in industrial vehicles such as Forklifts, industrial trailers, baggers, cranes, ground handling equipment of ports and airports and various other industrial applications.

Interested in meeting with Importers, Agents, and Distributors of industrial Tyres / solid Tyres. Agents and distributors of forklifts & other industrial vehicles / agents & distributors of spear parts of forklift & industrial vehicles who are interested on solid Tyres.

We also have a rubber compound mixing plant under the name of Fabna Industries PVT Ltd. We can supply rubber compounds to small scale rubber product manufactures in UK who don't have rubber compound mixing plants. We can provide compounds to most dry rubber based industries (not latex), specially natural rubber based. Further we are planning to start procure tread liners for tyre rebuilding. We are interested to get in contact with tyre rebuilders / manufactures, agents or distributors of pre cure tread linner who would like to get involve in this project as partners or customers

# 6 Uniceyl Marketing Services (Pvt) Ltd.

Coco Peat, Coco Husk Chips -Blocks, Bales, Grow Bags, Briquettes, Coir Geo-textile, Coir Twine. Rubberized Coir - Mats, Basket Liners, nursery pots, Plant Poles.

Mr. Seneviratne Kiridena -Managing Director & Mahendra Weeramanthri-Sales Manager An incredible creation of nature, cocos Nuifera/coconut. The range of products from the kernel, food for man and beast and an edible oil. From the shell, a variety of chemicals including activated carbon, from the hush, everything that can be turned out of a natural yarn. We are concerned here with a by-product, the particles that hold the fibres together, usually known as coconut coir pith/coco peat. Because of its lasting qualities and the immense capacity for water absorption...as much as ten times its weight. Coir pith has been widely used as a substrate...to serve as a moisture equalizer and improve the quality of many types of soils. This way, we can give you a first class product at a economical price.

Interested in meeting with Trading Companies directly involved in import & supply of Agricultural merchandize for local distributers, Cooperatives Associations & Growers.

They also wish to visit a few large growers of Green House Farming to exploit local problems for supply of value added products for direct use as labour is very expensive in Japan & Study quality of growing mediums required by such growers.

### 7 D. Samson Industries (Pvt) Ltd

Flip-Flops, Sandals, Rubber Boots, Leather Shoes, School Shoes, Industrial Shoes, Agricultural Boots, Indoor Slippers, Canvas Shoes.

Mr. Dilshan A. Rajapaksa -General Manager – Coordination D. Samson Industries (Pvt) Ltd is a market leader in manufacturing, retailing & one of the leading exporters of footwear in Sri Lanka since 1962. The manufacturing strengths of DSI embrace cemented, vulcanized, injection & PU pouring methods of footwear production. The ranges encompass Ladies, Men's,& Children's footwear to rubber & EVA slippers. DSI are full members of SATRA & also has ISO 9001:2008 certification.

Interested in meeting with Footwear importers, distributors, Agents, Wholesalers & exporters.

They also like to find out partners for Joint-Ventures and contract manufacturing for footwear.

| 8 | Sinota (Pvt) Ltd  fisheries and Tea  Mr. Kumudu Priyantha - Managing Director          | The Company was incorporated on in 2008, and mainly deals with the exporting of fish and Tea products. They can provide Tuna Fish, Prawns, Quality A grade BOP pfennigs Satisfaction Guaranteed.  | Interested in meeting with Importers of Fish and Tea                          |
|---|--|---|---|
| 9 | Straight-Line International (Pvt) Ltd Coconut and coir are precious natural resources. | Coir production processes benefit agriculture and the global environment in many ways. Understanding the value of these benefits Straight-Line international is committed to making the world benefit from the process of coir  | Interested in meeting with Direct buyers, Distributors, Agents and Importers. |
|   | Mr. Ramesh Muthukumar - Managing Director  | Production.  Having begun in two thousand and three Straight-Line international now has a decade of experience in its area of expertise. The company is one of the leading coir and coir based product manufacturers and exporters in Sri Lanka and today we are recognised as one of the leading quality producer as well as supplier for these products.  This is a company that endeavours to provide nothing short of the exceptional in terms of quality in coir and coir based products (Coco Peat Bales, Coir Grow Bags, Grow Cube, Geo Textiles, Coir Log ) |   |

### 10 Fanam International (Pvt) Ltd

Horticultural Products:
Natural Manure, Natural
Potting Mix, Coco Peat, Coco
Husk Chips.
Coir Fibre (Baled) for
Industry use

Food: Virgin Coconut Oil.

#### Mr. Farhath Noor Amith-Director

FANAM INTERNATIONAL is an Agriculture business company since 1986. With 27 years of export activity in crops covering spices which is Sri Lanka's non-traditional export sector. We have expanded our activity as Planting Materials export company for the Floricultural and Horticultural sector covering the following product groups. Horticulture Supplies –

- Coco Peat, Coco Husk Chips, Grow Bags, Coir Fiber (for Industrial use)
- Organic Compost Fertilizer Brand "Crescita"
- Potting Mix Brand "Sunlite"
- Exotic Tropical Fruit Plants

### Floriculture Supplies

- Cut Foliage & Flowers
- Indoor & Out Door Plants for landscaping
   Food Products
- Virgin Coconut Oil Interested in meeting with buyers interested in core products as stated above with an objective to working together for long term business relationship.

Also interested in importing Machinery for Fertilizer Packaging- complete semi or fully automated plant Interested in meeting with buyers interested in core products as stated above with an objective to working together for long term business relationship.

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