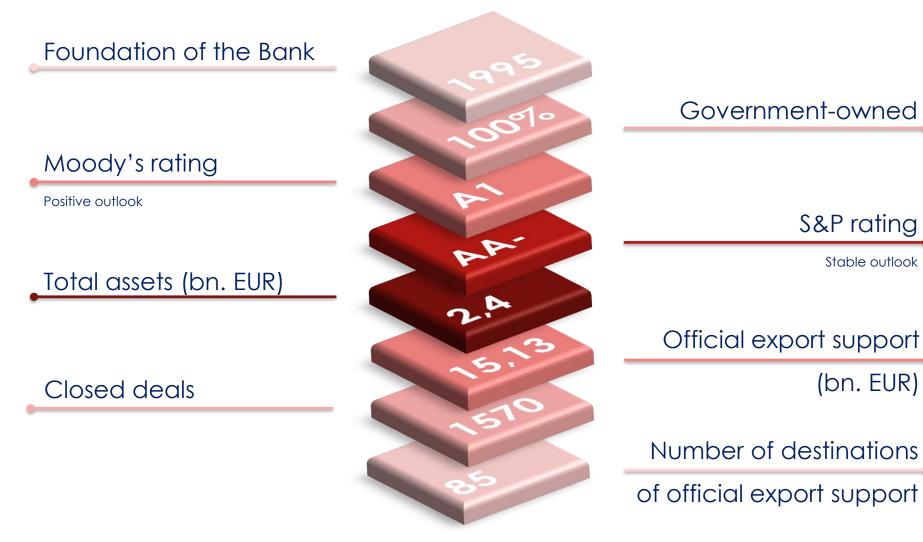
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*Data as at 31 December 2018 (unaudited item).



Supported Export Finance under the OECD Arrangement

CEB operates **in line with OECD regulations** and respects following conditions for official support with a repayment term of 2 years or more:

- ▶ buyers must provide a down payment ≥ 15% of contract value;
- ➤ official support for local costs ≤ 30% of contract value;
- repayment term
 - $\leq 5 8.5$ years (for "category I" countries)
 - or 10 years (for "category II" countries);
- principal to be repaid in equal instalments, no less frequently than every 6 months, 1st instalment no later than 6 months after starting point of credit;
- official financing support for fixed rate loans applies the relevant CIRR as minimum interest rate.





Main Products









Guarantees

- advance
 payment
- production
- retention

Exporter Finance

- for production
- supplier's credit
- purchase of receivables with recourse
- investment credit

Importer Finance

- buyer's credit
- purchase of receivables without recourse
- documentary payments

Trade Finance

- ✤ L/C advice
- ✤ L/C control
- ✤ L/C confirmation





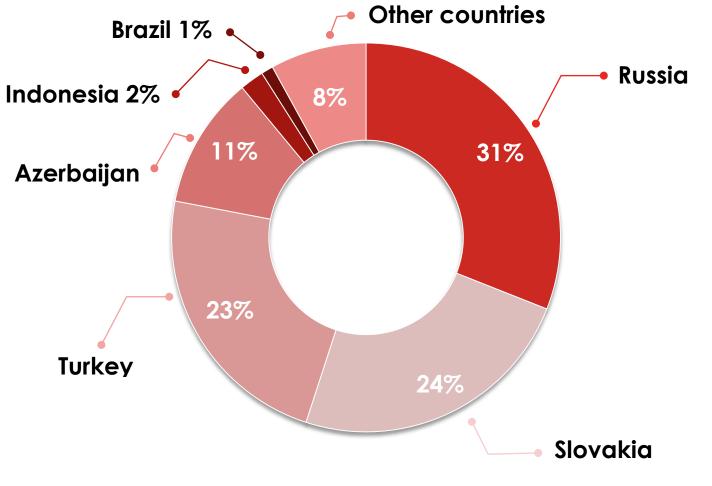
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CEB in the world





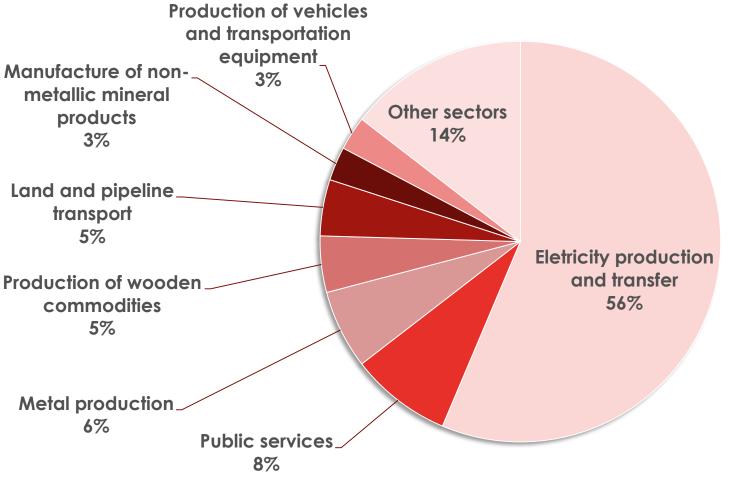
Portfolio by countries



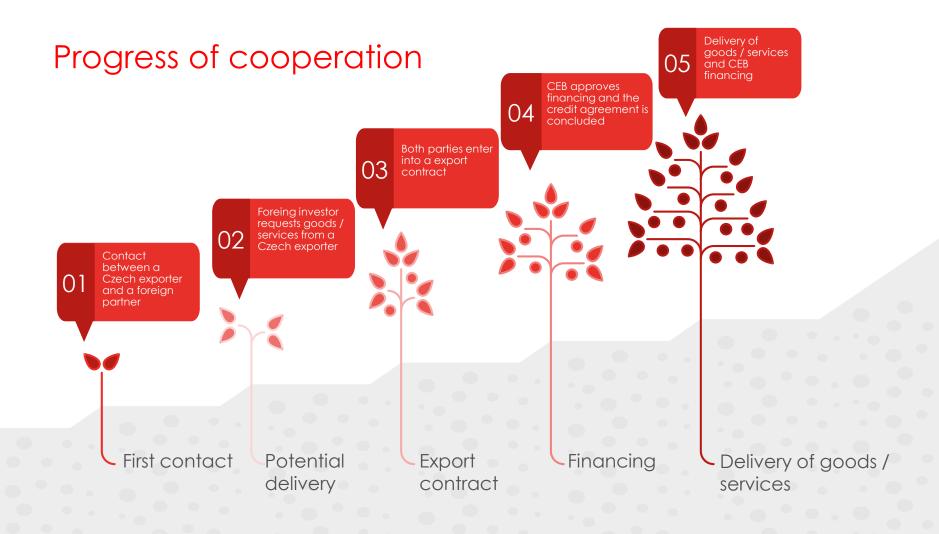




Portfolio by sectors











Jan Holub

relationship manager



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